



## COMMISSION TABLE

AGE OF VEHICLE	KM (MILEAGE)	RATE
<i>NEW (NMT)* &lt; 6 MONTHS</i>	<i>&lt; 6,000 km</i>	<b>3.0 %</b>
<b>UP TO 1 YEAR</b>	<b>6,000 ~ 20,000</b>	<b>3.5 %</b>
<b>1 TO 2 YEARS</b>	<b>20,000 ~ 40,000</b>	<b>4.0 %</b>
<b>2 TO 3 YEARS</b>	<b>40,000 ~ 65,000</b>	<b>4.5 %</b>
<b>3 TO 4 YEARS</b>	<b>65,000 ~ 80,000</b>	<b>6.0 %</b>
<b>4 TO 5 YEARS</b>	<b>80,000 ~ 95,000</b>	<b>7.5 %</b>
<b>5+ YEARS</b>	<b>Over 95,000 km</b>	<b>9.0 %</b>

The rate is selected on either the age or the mileage of the vehicle.

The rates apply to vehicles supplied on a deposit basis with the balance due on handover.

**Vehicles over 3 Years and 65,000 km (40,000 miles) are supplied by prior arrangement.**

Rates above include VAT (\*except new vehicles / NMT) at the standard rate on invoicing.

\*New cars (NMT 3%) are priced net of VAT which is levied on registration.

An allowance of 50% may be provided if the contract and payment is made by you (the client) directly with the chosen supplier, which we shall supervise; e.g. a car that is 18 months of age with 30,000 km (20,000 miles), the commission will then be 2% rather than 4%.

**The commission excludes the 'Registration Fee – OTR' as may be applicable.**

The current rates above are subject to change.